National Accounts Summit

July 29-30, 2026
Renaissance Atlanta Airport Gateway Hotel

Wednesday
July 29

1:00 PM	**Welcome**	**John Pritchard** CEO and Publisher of *The Journal of Healthcare Contracting*
1:05-1:50 PM	**A Journey to Supply Chain Excellence**	**Cairo Wasfy** Chief Supply Chain Officer Orlando Health
1:50-2:10 PM	**Transition and Networking Break**	**All**
2:10-3:00 PM	**From Vendor to Strategic Partner: What the Next Generation of Supply Chain Leaders Expect from Suppliers** Provider–supplier relationships are evolving rapidly as health systems sharpen their 2026 strategies around cost stewardship, operational resiliency, clinical alignment, and workforce efficiency. This roundtable brings together emerging supply chain leaders to share candid insights on: • What's driving their 2026 priorities and long-term strategic plans • How sourcing governance and "rules of engagement" shape supplier access • What differentiates best-in-class supplier/provider relationships • The value propositions that matter most today — clinical, financial, and operational • How to navigate GPO and IDN contracting structures effectively	**Moderator: David Stone** Partner Excelerant Consulting **Kathleen Gustafson** Directory Strategic Sourcing Advocate Health **Ben Haygood** Director Strategic Sourcing Piedmont Healthcare **Spencer Smith** Category Manager-Supply Chain Sourcing Corewell Health
3:00-3:15 PM	**Transition Networking Break**	**All**

3:15-4:05 PM	**Women in Healthcare Supply Chain** Women in Sourcing for Health Systems, the WISH Council will conduct this panel discussion with women Supply Chain Leaders from some of the most prestigious IDNs. • 40% of Supply Chain departments are women • 65% of middle management in Supply Chain departments are women • 11% of Chief Supply Chain Officers are women The WISH Council is working tirelessly to improve these numbers. This panel discussion will discuss how these women made healthcare Supply Chain their professional pursuit, their unique challenges, current top professional objectives, and what advice they would give their younger self.	**Moderator:** **Tiffany Weaver (invited)** Executive Director Wellstar Health System
4:05-5:00 PM	**A deep dive into SSM's Supply Chain Journey**	**David Long** Supply Chain Implementation and Performance Measurement, VP SSM Health
5:00 PM	**Adjourn**	
5:30-6:30 PM	**Networking Reception**	**All**
Thursday July 30		
7:30-8:30 AM	**Networking Breakfast**	**All**
8:30-9:30 AM	**What Best in Class IDNS Value in Supplier Partnerships**	**Andrew Mancuso** Managing Director Kaufman Hall & Associates
9:30-9:45 AM	**Transition Break**	**All**
9:45-10:45 AM	**Value Analysis Fireside Chat**	**Moderator: Dan Toomey, MBA, CVAHP, FAHVAP** MedBridge Advisors **Anita Zado** Managing Advisor, Clinical Strategies MedBridge Advisors

		Jasmine Jarrett, MBA, BSN, RN, CVAHP, FAHVAP Value Analysis Manager Grady Health System **Shaneka Demps (invited)** Manager, Value Analysis, RN, BSN, MHSc, CIC, CVAHP BayCare Health System
10:45-11:00 AM	**Transition Break**	**All**
11:00 AM-12:00 PM	**LeeSar and Cooperative Services of Florida Deep Dive**	**John Streger** President and CEO LeeSar and Cooperative Services of Florida
12:00 PM	**Adjourn**	

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